

Dr. Jean-Marc NASR – Senior Vice President Middle East & Africa 06 Oct, 2017 – Pretoria



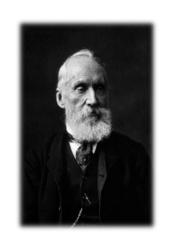
Where we come from

"If I had asked to people what they wanted, they would have said faster horses."

(Henry Ford)



"Heavier-than-air flying machines are impossible."



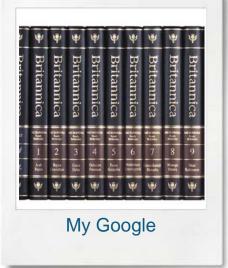
(Lord Kelvin, President, Royal Society, 1895)

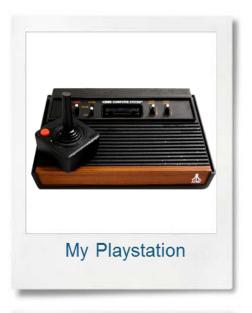


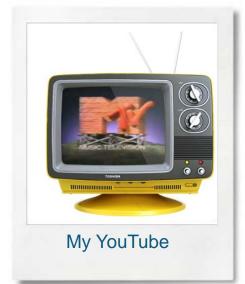
I was a child of the 80s





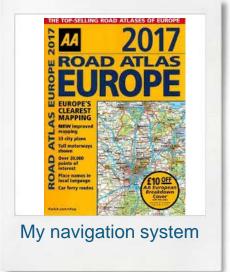




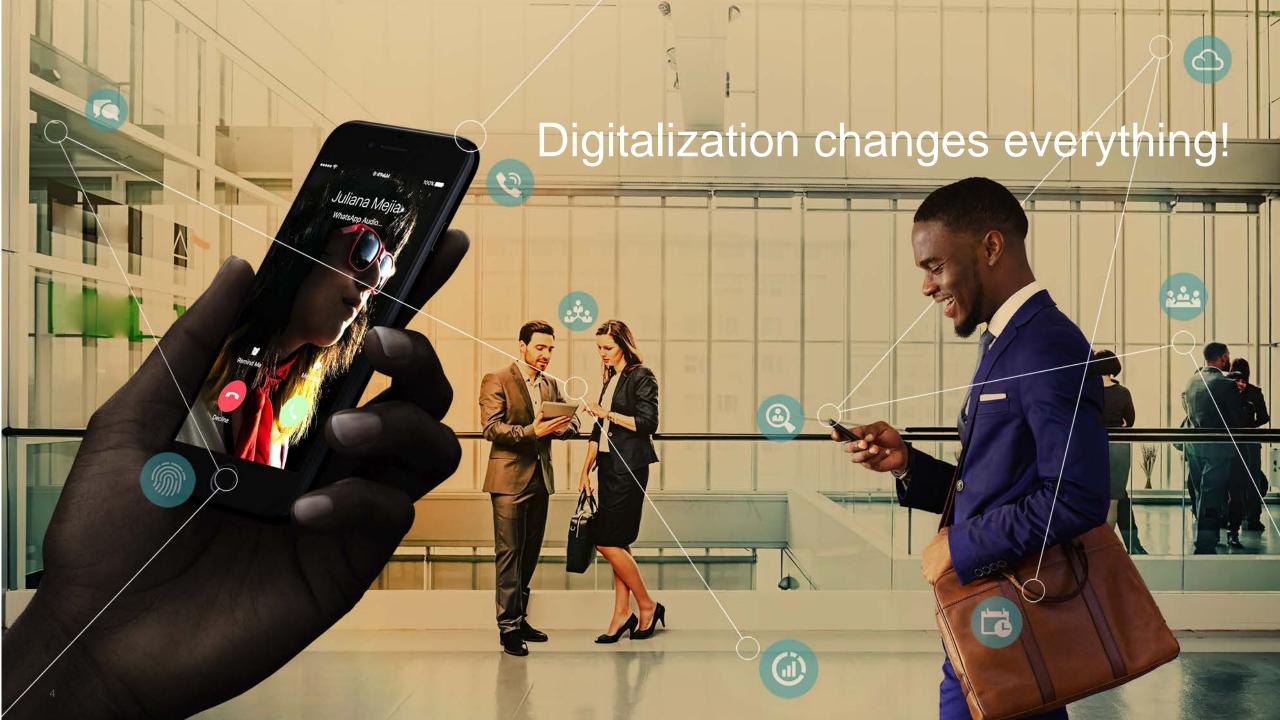












From a Classic Product ...



... to a service





Digitalization, a definition

Digitalization is the **impact** on companies and organizations, of the fact that **people and things** are inter-connected **anytime**, **anywhere** for **every need**

A digital company is a company that has:

- Integrated digital technologies (big data, cloud, mobile devices, social networking)
- Evolved at an organizational level to address digitalization



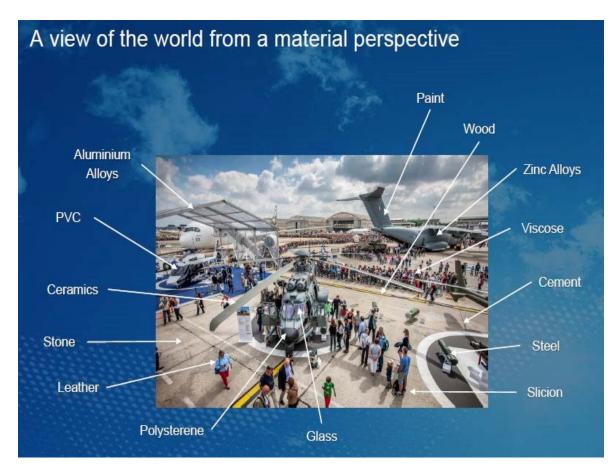
Disruption is taking place in our markets....

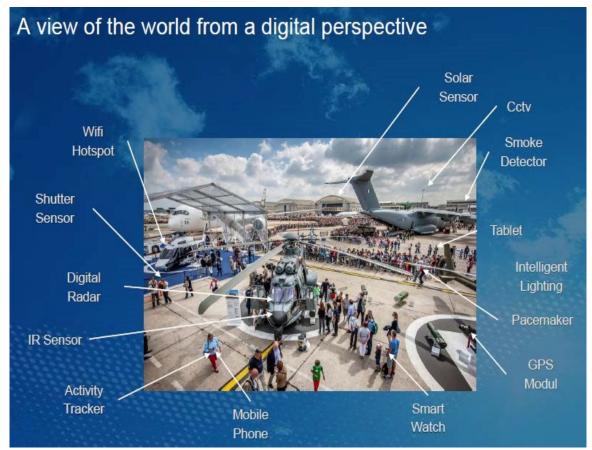






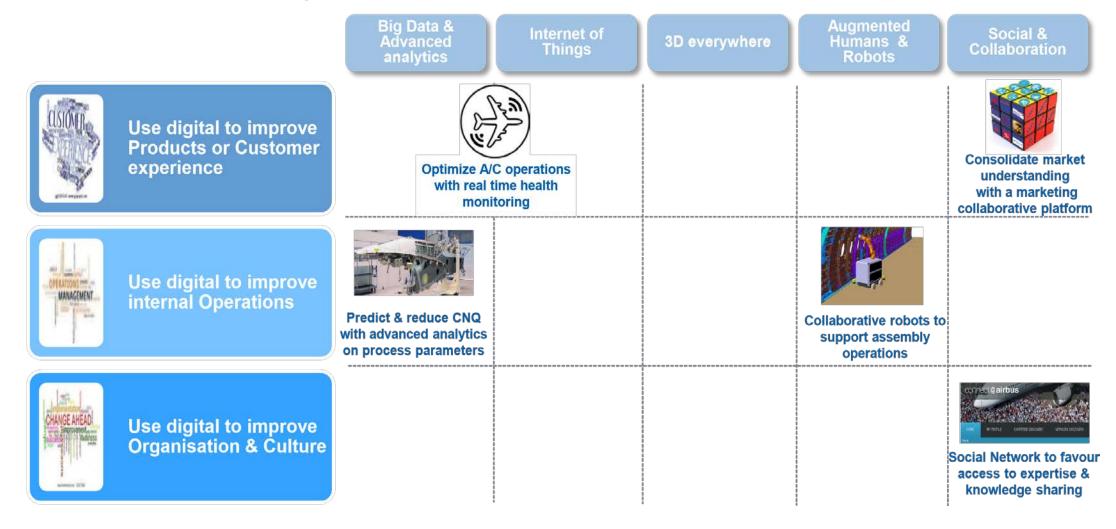
Digitalization is already a reality in the Aviation Industry







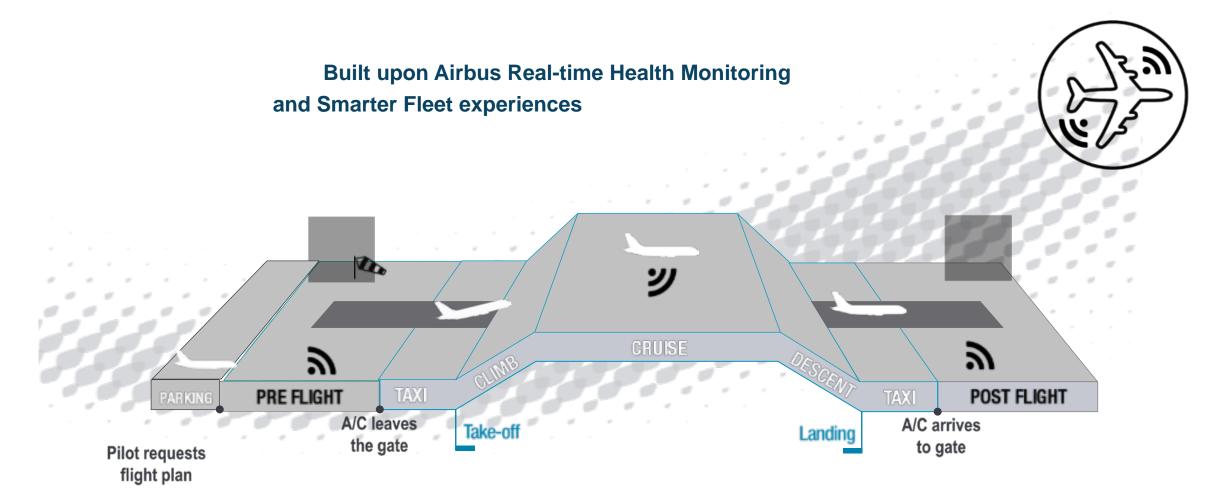
Digital @ Airbus Group Some concrete examples





Creating value

"Leverage aircraft data to optimize airlines operations & aircraft design"





From Data to Accurate Decisions





Airbus Smart Analytic Platform







Airbus Data Collection

Airplane / Fleet / Global Data

Airman warnings and faults Technical log books **Operational Interruptions** DAR flight sensors Flight schedules Technical documentation O/S data etc

Airbus Smart Analytics

Data integration & Transformation & Analysis

DataLake (airplane, fleet, global) Enhance Data & analyse Modelling Deep Learning bases on end-user knowledge

Airbus Cloud Solutions

Airline Accurate Decisions

Fleetwide efficiency gains Leading indicators for operational interruptions Preventive maintenance engine Systemic maintenance task improvements Maintenance interval optimization Inteligent troubleshooting Fleet allocation support Sensor anomaly detection Route and flight forecasting etc



Massive Intelligence - Solution & Business Model

Sources Signal $(\overset{\wedge}{\nabla})$ Intel. **Image** B Intel. Open Source @ Intel. Cyber Intel. Human Intel. Environment Intel. Surveillance

Processing



Predictive

Analysis





As a System

Turnkey Solution, over private cloud operated by customers



As a Digital Service

Over IDS public cloud

Customers



Defence



Security



International organisations



Thank You