



6th CSIR Conference

The importance of international cooperation

DEFENCE AND SPACE

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06 October, 2017 – Pretoria

AIRBUS

Why international cooperation



Limited R&D budgets

Marginal growth

Center of gravity
has changed



Global supply sourcing

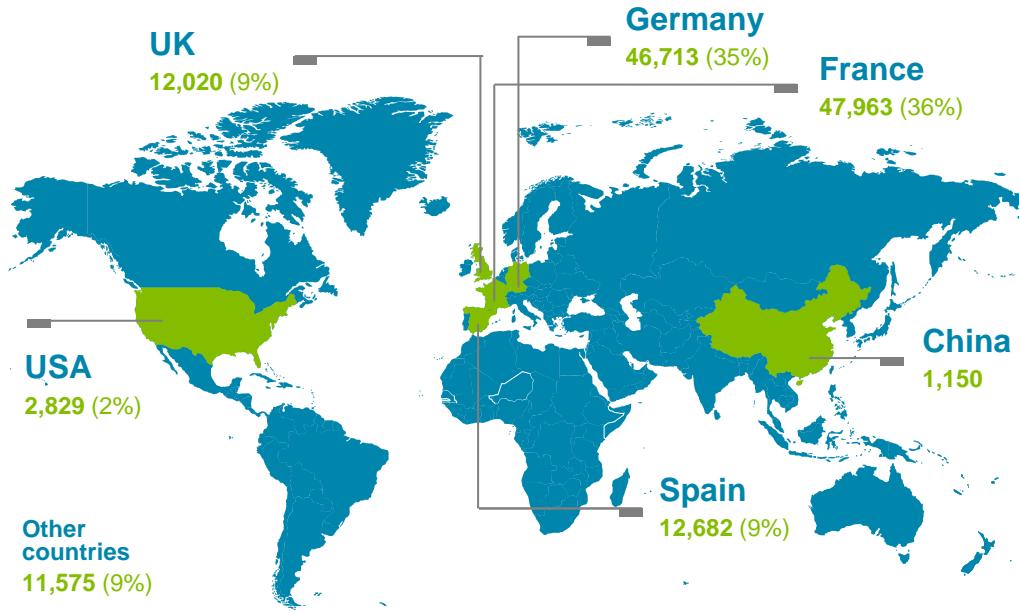
Local Servicing
of products

Intra-African
market

Increased R&T
with international
institutes & academia

INCREASED GLOBALIZATION of INDUSTRIALIZATION

Airbus Global Footprint



134,000 employees
from **136** nationalities

Located across **35** countries
on more than **180** sites

International Sales
31% Europe
69% Non-Europe

Non-European Workforce
20% (in 2020)

PHILOSOPHY OF INTERNATIONALIZATION

Airbus Footprint in Africa



Agenda

- Reasoning for international cooperation
- What we do in South Africa
- What we plan on doing in South Africa
- The Environment required
- Conclusion

What we do in South Africa

Transfer of Technology
and Know-how

Support in
international bidding

Certification as
repair center

A400M



Industrial partner through life of program

Cooperative programs
with academia

Fluid sloshing dynamics
- UCT

Space Engineering –
CPUT/F'SATIE

Innovation challenge -
SANSA

AIRBUS BizLab -
#africa4future

SUSTAINED, STRATEGIC MULTI-DIMENSIONAL COOPERATION

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Potential cooperative Links

DPSS

Meraka Institute

Materials Science & Mfct.

Built Environments

- ✓ Cyber Security
- ✓ Multi-Intelligence Technology Integration Centre
- ✓ Border Safeguarding
- ✓ Space optical and radar systems
- ✓ 3D Printing
- ✓ Aeronautic R&T
- ✓ Space communication systems

- ✓ SAR imagery for SMM
- ✓ Optical imagery
- ✓ Maritime security

- ✓ Titanium powder
- ✓ 3D printing

- ✓ Elevation models
- ✓ Urban dynamics and change
- ✓ Land administration

✓ Ongoing
✓ Potential



Airbus Defence & Space



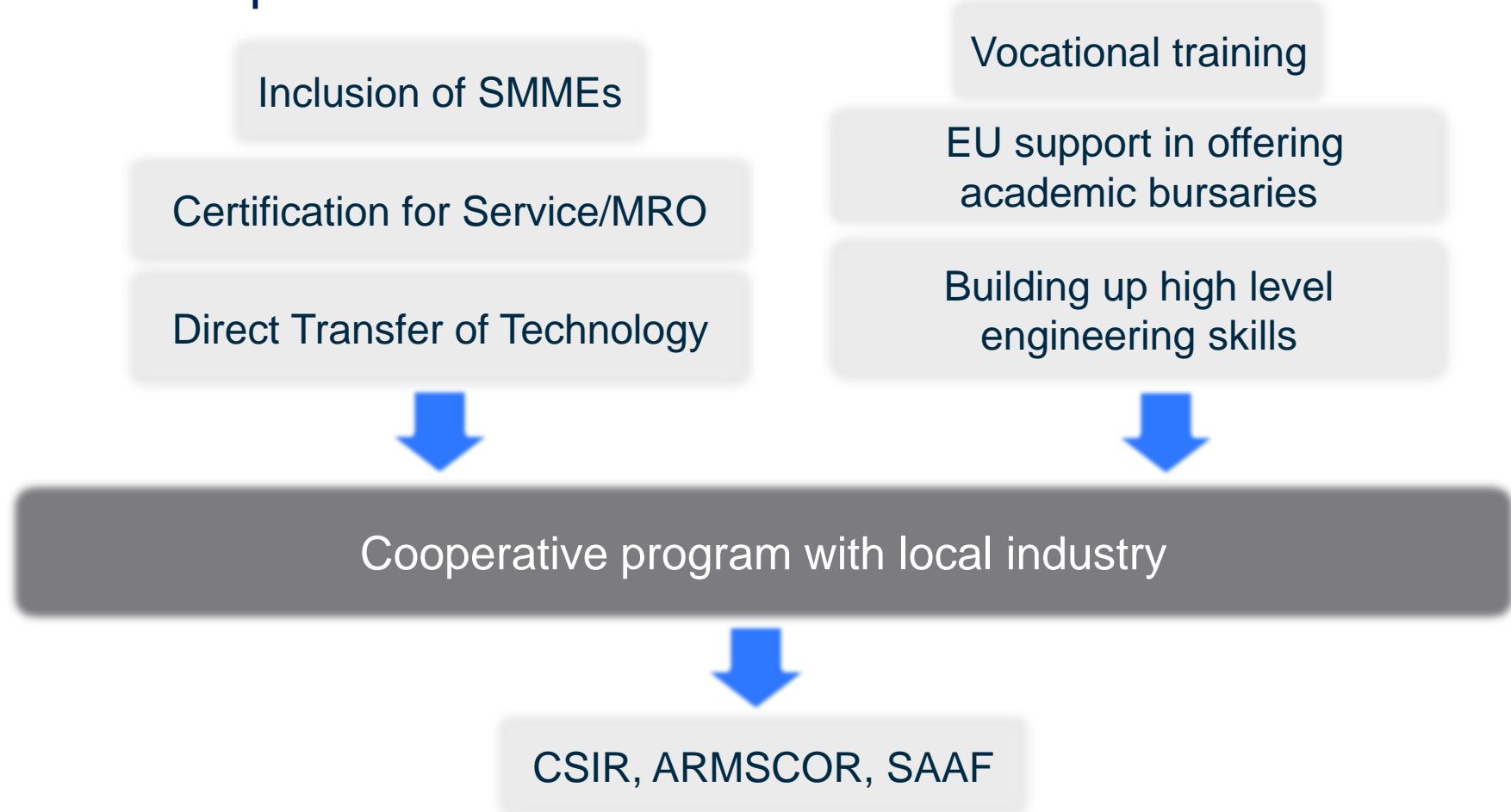
Airbus

AIRBUS
GROUP


Airbus Helicopters

COOPERATION for STIMULATION & SUPPORT of INDUSTRIALIZATION

Human Skills development



SUSTAINED DEVELOPMENT of HORIZONTAL and VERTICAL SKILL-SETS

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The Environment

Financial
institutions

Dedicated
Academia

Flanking
Policies

Capable
Industry

Best training & education
exists in SA

Four key pillars for sustained
industrialization exist



ABSENCE of PROJECTS WILL LEAD to IRREVERSIBLE LOSS of HUMAN SKILLS

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Conclusion

- A healthy defence & aerospace sector contributes to the GDP through high-tech jobs and export
- South Africa has all prerequisites to remain a top player in defence & aerospace
- CSIR in particular plays pivotal role in defining & developing first class technologies

Trusting that funding will increase again we recommend to:

- Focus on niche & key technologies and the industrialization thereof, including export
- Further develop coordination & cooperation between CSIR and industry to foster commercialization of technologies

INTERNATIONAL COOPERATION is IMPERATIVE

Thank you